**LOCKHEED MARTIN**

Supplier Collaboration Hub (SCH) Forecasting
(Supplier Guide)

Contents

Supplier Collaboration Hub Forecasting, Introduction

This quick reference guide explores the Supplier Collaboration Hub Forecasting Module. The Forecasting Module is a secure, easy-to-use, web-based application enabling suppliers to plan and collaborate with Lockheed to reduce lead-times and support forecasting.

- From the top navigation panel of LMP2P Portal, click **Supply Collaboration Hub** to access the SCH Launchpad
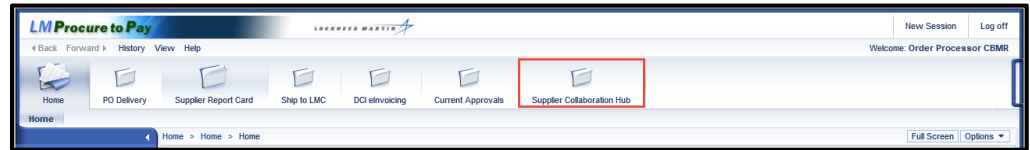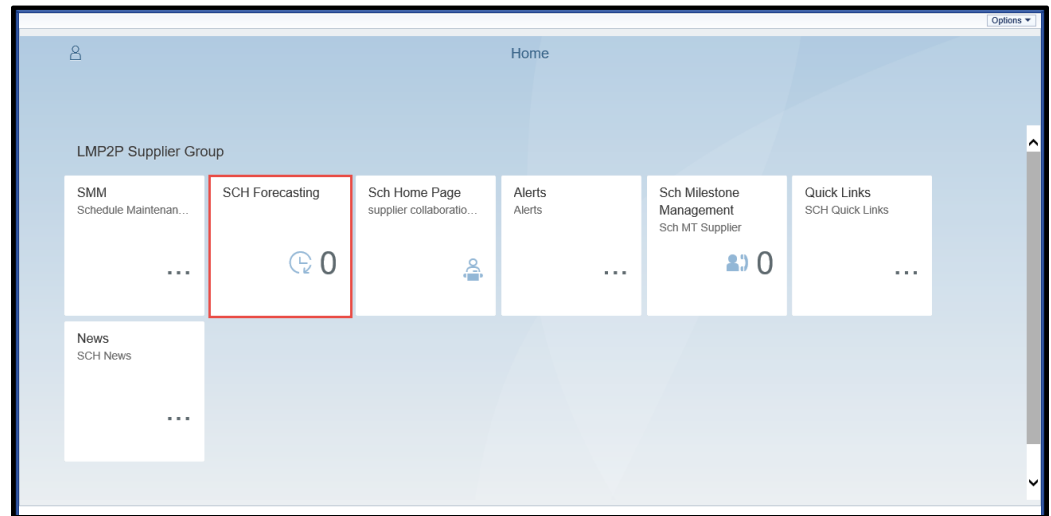
![Lockheed Martin logo] **Supplier Collaboration Hub (SCH) Forecasting**

(Supplier Guide)

Navigating to SCH Forecasting

- From the SCH launchpad, click the **SCH Forecasting** tile to access the Forecasting Module

Accepting SCH Forecasting Disclaimer

- From **SCH Forecasting** tile you will be presented with a legal disclaimer outlining the usage of the Lockheed Martin Proprietary Information (LMPI) contained within the module.

- You will need to click '**Yes**" to agree to all conditions before you will see any forecast data.

Note: This disclaimer satisfies compliance requirements. Acknowledgments are captured, for audit requirements.

Supplier Access to Lockheed Martin Requirements Forecast Portal Disclaimer

As a condition of accessing the Lockheed Martin information on this site, you agree that the following:

(a) You are an authorized representative of a Lockheed Martin supplier or other firm to which Lockheed Martin has granted access to this site.

(b) Information on this site constitutes Lockheed Martin Proprietary Information and in addition to any restrictions contained in any proprietary information agreement which may be in place between the parties, such information cannot be disclosed to third parties without prior written consent from Lockheed Martin or used for any purpose other than in connection with work on contracts issued by Lockheed Martin to you.

(c) Information provided on this site is for informational purposes only, and is subject to change without notice. Lockheed Martin makes no warranty, representation, guarantee or any commitment of any nature, express or implied as to accuracy or completeness of the data. Lockheed Martin shall in no circumstance have any liability based on your use or reliance on the information contained on this site.

(d) Nothing provided through this site constitute or imply a contractual obligation on the part of Lockheed Martin. Any work performed in excess of existing contracts is entirely at your risk and expense and shall not serve as the basis for any claim, request for equitable adjustment or recovery of damages of any kind by you.

(e) Nothing provided through this site makes any change to existing contracts that may exist between Lockheed Martin and you. No change in contract delivery schedule, quantity or other terms and conditions shall be effective unless provided in a written contract modification issued by Lockheed Martin's procurement representative identified on the face of the Contract.

(f) Estimation of future requirements does not constitute a promise for future business. Forecasts may be revised at any time, and may be withdrawn for a variety of reasons. Any actual requirements may be placed with other suppliers.

(g) Access to this site may be withdrawn without advance notice by Lockheed Martin at any time for any reason.

Click "Yes to Agree" to the foregoing.

Yes

Navigating to SCH Forecasting, continued

The Forecasting Module page will open.

Business Area Tabs and Data

- The data and information within the Forecasting module will default to show the most relevant data for All BAs

Viewing and Working with Data

The middle section of the page will display forecasting data

Note: The data appearing in this section of the page will depend on the business area tab selected. In this example, data for the All BAs business area will appear because the user has elected to remain underneath the defaulted All BAs tab.

![Lockheed Martin logo] **Supplier Collaboration Hub (SCH) Forecasting**
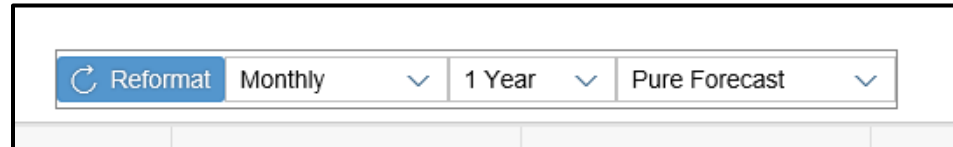
(Supplier Guide)

Viewing and Working with Data, continued

You can use the **Reformat** features found above the data section to reformat your forecasting data.

- Use the drop-down options to reformat data by:
  - Sort Length: Reformat the data by selecting from weekly, monthly, quarterly or yearly data buckets
  - Forecast Horizon: Set how far in the future you would like to see your forecasting data
  - Plan Type: Use this drop-down to reformat data by Plan type

- Click the **Reformat** button to apply any selected reformatting changes

Viewing and Working with Data, continued

- You can use the **Refresh** button to refresh data to show the most up-to-date data available

Personalizing Data Views

Personalizing views is another option to filter how you see forecasting data

▪ Click the **Personalize** button to personalize how the data appears on your screen
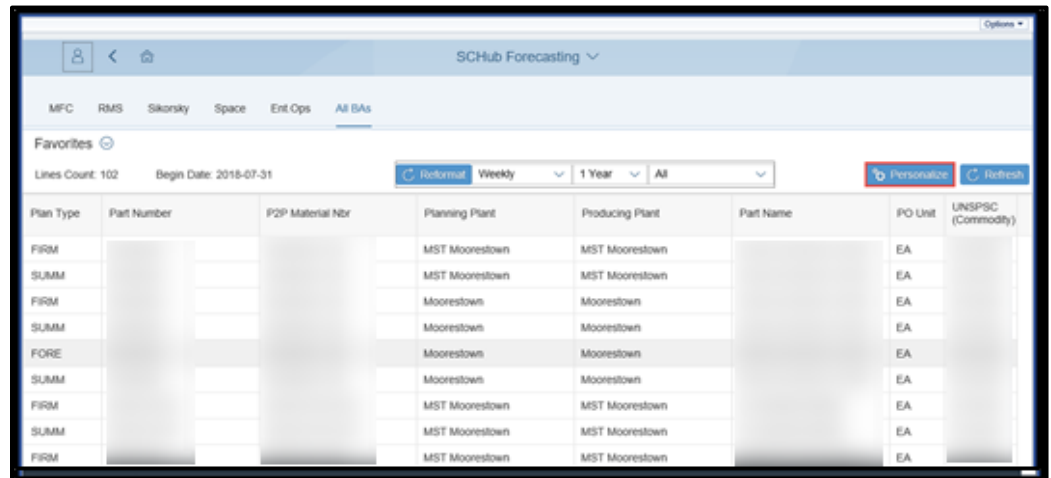
Personalizing Data Views, continued

- From the *View Settings* screen, you can make changes to your view by selecting and changing from:

  - **Columns:** Select or deselect columns to view

  - **Sort:** Sort selected columns in ascending or descending order

  - **Filter:** Filter selected columns by selected parameters
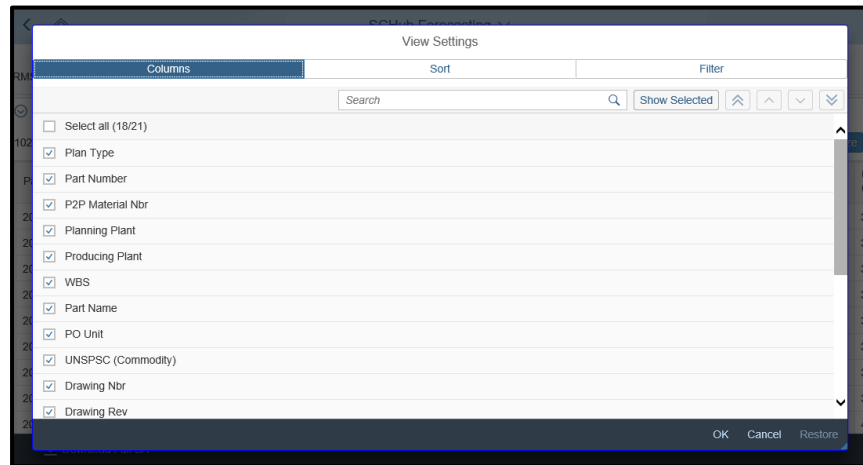
Personalizing Data Views, continued

▪ From the *Columns* tab of the *View Settings* screen, click the Checkboxes to select or deselect columns to be displayed

▪ You can also use the *Search* bar to search for a column to select/deselect

Personalizing Data Views, continued
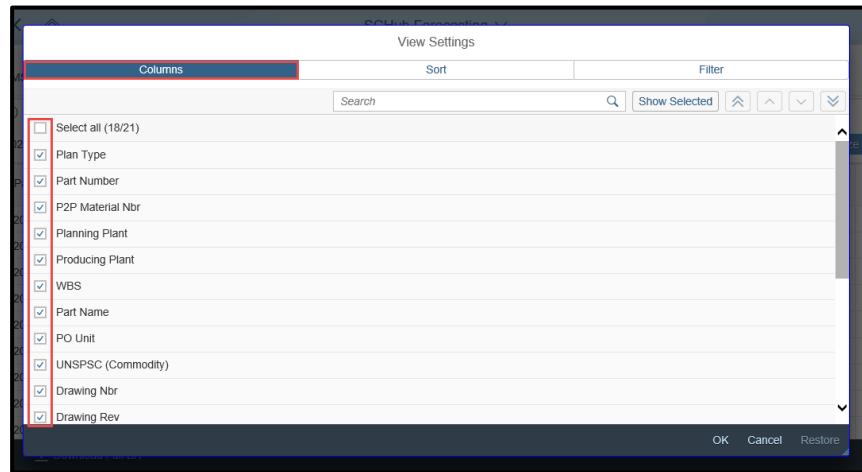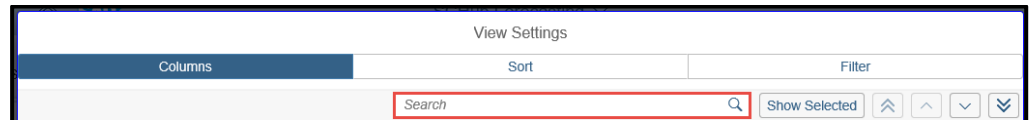
▪ Select **Show All** or **Show Selected** to view all available columns, or to view only those selected

You can manage the order the columns appear in your view. Use the buttons on the panel to move selected columns:

- o **Move to Top:** Moves the selected column to the top of the order

- o **Move Up:** Moves the selected column to the top

- o **Move Down:** Moves the selected column down

- o **Move to Bottom:** Moves the selected column to the bottom of the order
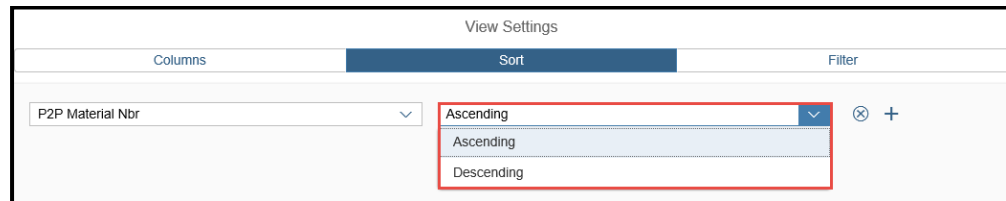
Personalizing Data Views, continued

- Click the **Sort** drop-down menu to select a column to sort
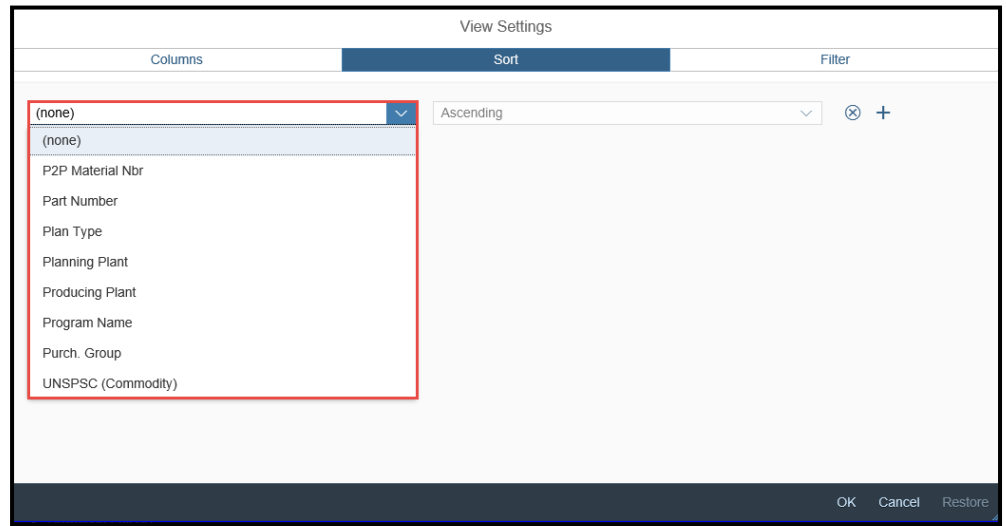
- Use the **Ascending / Descending** drop-down menu to sort column data in ascending or descending format

Personalizing Data Views, continued

- Click the **Remove Sort Creation (X)** button to remove the sort parameter

| P2P Material Nbr | ⌄ | Ascending | ⌄ | ⊗ + |

- Click the **Add Sort Creation (+)** button to add additional the sort parameter lines

| P2P Material Nbr | ⌄ | Ascending | ⌄ | ⊗ + |

Personalizing Data Views, continued

- Click the **Filter** tab at the top of the of the View Settings screen to begin filtering columns

You can set filter parameters to *Include* or *Exclude* data in selected columns

Important Notes:

- You can filter columns to include data by these parameters:
  - **equal to**
  - **between**
  - **less than**
  - **less than or equal to**
  - **greater than**
  - **greater than or equal to**
- You can filter columns to exclude data using the **equal to** parameter

Personalizing Data Views, continued

In this example, we will be setting a filter to exclude a *Program Code*

▪ Click the **Column drop-down** menu to select a column to filter

Personalizing Data Views, continued

- Click the Filter parameter drop-down menu to select a filter parameter

  Note: Because we are choosing to exclude data from this column, equal to is the defaulted selection

∨ Exclude			
Program Code ∨	equal to ∨	Value	⊗ +

- Use the *Value* Box to enter a value to filter

∨ Exclude			
Program Code ∨	equal to ∨	Value	⊗ +

Saving or Reverting Personalization Changes

- In the bottom right corner of the View Settings screen, click **OK** or **Cancel**, to save or cancel your temporary view preferences and return to the SMM page
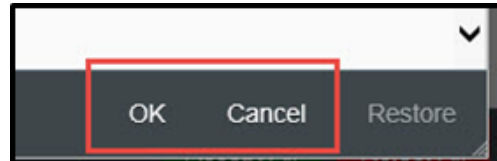
  Note: Click **Restore** to revert any changes to default

Managing and Setting Personalized Views as Favorite

After personalizing your current view, you can save it as a favorite

- From the *Variants* drop-down screen, click **Save As** to save the current view as a favorite
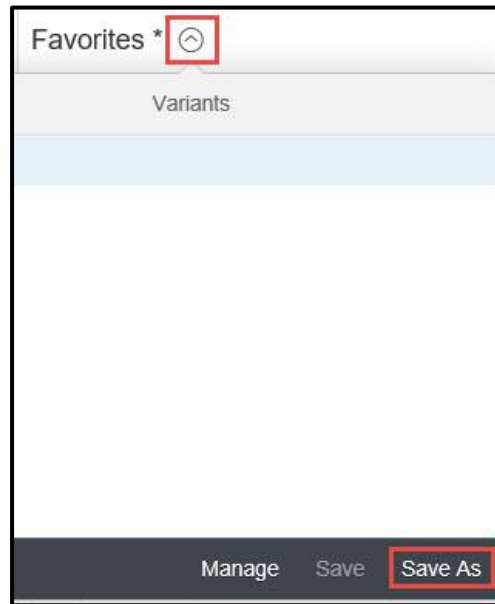
- Enter a name for your favorite in the Name box
- Click **OK** to save the view as a favorite

Note: You can select the **Set as Default** checkbox to select this view as your default

Managing and Setting Personalized Views as Favorite, continued

You can manage your saved personalized views

- Click the **Favorites** drop-down arrow to open saved views

- From the Variants drop-down screen, you can:
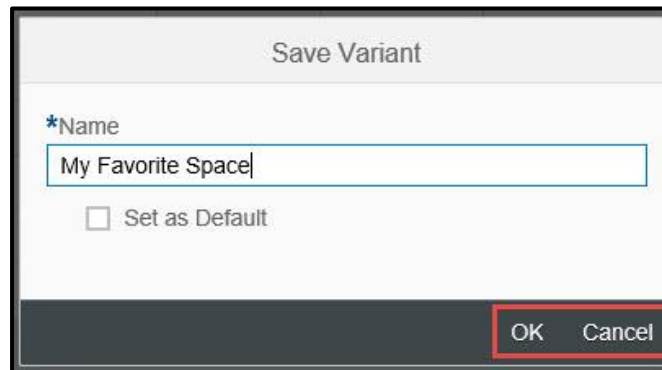 - **Manage:** Select or manage previously saved favorites
  - **Save As:** Save a current view as a favorite

- Click the **Manage** button to view a list of all saved and defaulted views.
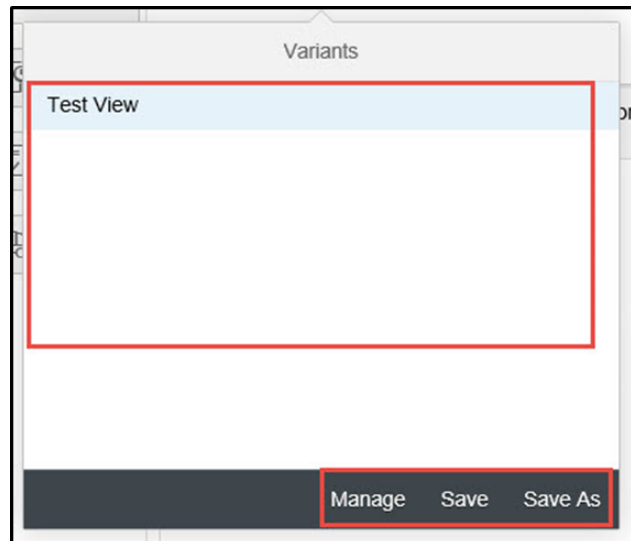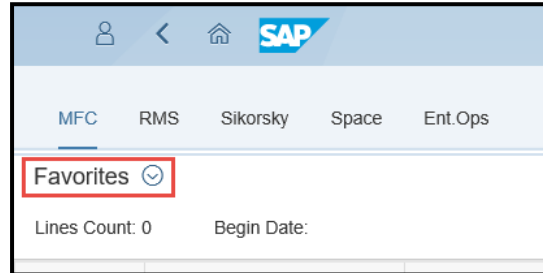
Managing and Setting Personalized Views as Favorite, continued

You can select a view from you list of favorites to automatically default

- Click the **Default radio button** to select the view to default

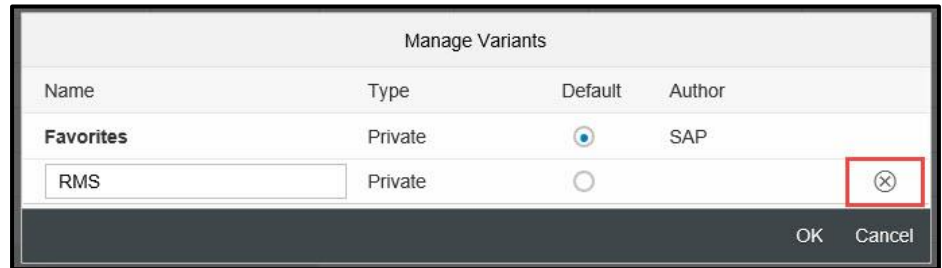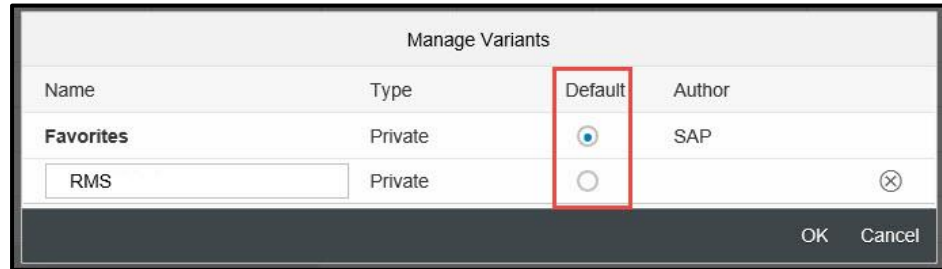| Manage Variants			
Name	Type	Default	Author
Favorites	Private	●	SAP
RMS	Private	○	⊗
		OK	Cancel

- Click the **Delete (X)** button next to a saved favorite to remove it from your list
- Click **OK** or **Cancel** to save or cancel your changes

Manage Variants			
Name	Type	Default	Author
Favorites	Private	●	SAP
RMS	Private	○	⊗
		OK	Cancel

OK   Cancel

Downloading Data

You can use the download features at the bottom of the screen to download data in .CVS format. Use the options at the bottom of the screen to:

- o **Download:** Download the data as it has been formatted or personalized on your screen
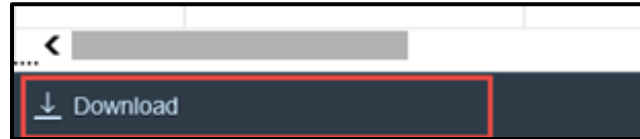
Error: Too Many Rows

You may encounter a "Too many rows" error when attempting to view Forecasting data. This error occurs if the total data line count exceeds the number of rows the Forecasting can display at one time.

- To resolve this error, use the Filter functionality to filter applicable data to an appropriate size

- In this example, we are filtering the Forecasting data to only include data applicable to Producing Plant 65M1